# YOUR MEMBERSHIP Made Lasy



2 F

Put stickers on the top of your oils for easy access



Let's narrow down the best place to start. Number the categories below 1-4.

1 is what you want to focus on first in your wellness journey.

### **EAT RIGHT**



**LIFELONG VITALITY®**Foundational nutritional support



**TERRAZYME™**Supports healthy digestion & clear skin



**PB ASSIST+®**Both pre & probiotics



CHILDREN'S SUPPLEMENTS
Multivitamin, omegas and
live probiotics

### **EXERCISE & WEIGHT MANAGEMENT**



**SLIM & SASSY®**Supports metabolism & controls cravings



COPAIBA SOFTGELS
Soothes & supports
the nervous system



MITO2MAX Energy & stamina with no stimulants



DEEP BLUE®

Provides a comforting sensation of cooling and warmth to problem areas

### REST AND MANAGE STRESS



**FRANKINCENSE**Supports mood stability



doTERRA BALANCE®
Grounds emotions



doTERRA SERENITY®
Sleep support



**ADAPTIV™**Soothing to the mind & body

## REDUCE TOXIC LOAD



doTERRA ON GUARD® TOOTHPASTE



doTERRA ON GUARD® CLEANER CONCENTRATE



VERÁGE™ SKIN CARE SET



SALON ESSENTIALS SHAMPOO & CONDITIONER

# YOUR MEMBERSHIP

Made	Easy
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### FROM YOUR MEMBERSHIP

— DOTERRA COM LOCINI ————	
DOTERRA.COM LOGIN	PASSWORD:

When you run out of your staple products, or when you want to try new oils & products, you log in to order. You always want to shop on your own account to save 25% off & accrue points when possible. **To reorder you have 2 choices**:

STANDARD ORDERS (the occasional shopper)

For customers who will only order once in a while. Gives you 25% off, but no additional perks

#### LOYALTY REWARDS ORDERS (the frequent shopper)

For customers who order something monthly. Packed with perks. Allows you to accrue points for free products & gives you the opportunity to get a free product monthly. The smartest way to buy.

# build YOUR COLLECTION

#### LOYALTY REWARDS (LRP) VS. STANDARD

Maximize your wholesale benefit by placing a completely customizable LRP order each month.

MONTH 1-3	MONTHS 4-6	MONTHS 7-9	MONTHS 10-12	MONTHS 13+	+ 25%
10%	15%	20%	25%	30%	WHOLESALE DISCOUNT

	STANDARD	LRP			
BENEFITS		1 PV	50 PV	100 PV	125 PV
25% wholesale discount on product	•	•	•	•	•
Shipping costs received in free product credits		•	•	•	•
10-30% received in free product credits			•	•	•
Able to receive income				•	•
Receive the free product of the month*					•

FREE! OIL OF THE MONTH\*

\*orders must be 125 PV and be processed by the 15th of the month to qualify.

# SET UP YOUR LOYALTY REWARDS



#### POPULAR ITEMS NEW MEMBERS FREQUENTLY NEED

- O Fractionated Coconut Oil
- O Roller Balls
- Spray Bottles
- O Correct-X
- 0 —

- Veggie Caps
- Diffuser
- Hand Santizing Mist
- 0 \_\_\_\_
- 0 \_

# NEX SEPS CHECK ANY THAT APPLY

- O I'd love to set up my loyalty rewards order
- O I'd love to be invited to continuing education classes
- O I'd love to host a class & earn free product
- I'd love to learn about the income opportunity with doTERRA