

Success Tracker

Use your Names List (from *Build* and *Share* guides) and track your PIPES activities with your top 25 prospects. Search your phone contacts and social media friends for ideas of who values health, purpose, and freedom. As new people come to mind and into your life, add them to your list to keep up the flow.

Start sharing and inviting, and as prospects enroll, onboard them successfully as a customer or builder. Identify prospective builders who stand out as those with higher capacity for success (see page 15).

		Goal: 45+ 30+ 15+ 15+ 3+ 1+						
		P	I	P	E	S		
Name	Notes	Connect	Share & Invite	Present	Enroll	Lifestyle Overview	Business Overview	Hosting overview with Launch
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